



Islamic Republic of Afghanistan

Ministry of Public Health (MoPH)

*Development of Diagnostic Centre at Ibni Sina Hospital
Compound (Kabul) by PPP using BOT Model*

Ibni Sina Hospital

- **Ibni Sina Ajil (Emergency) Hospital** has a total capacity of 200 beds with the specialties of Internal Medicine, General Surgery, Dermatology, Ear, Nose and Throat (ENT), and Vascular Surgery.
- **Ibni Sina Sadri (Cardiology) Hospital** is next to the emergency hospital with a total capacity of 60 beds with the specialties of Chest Surgery (Cardiology) and Internal Medicine.

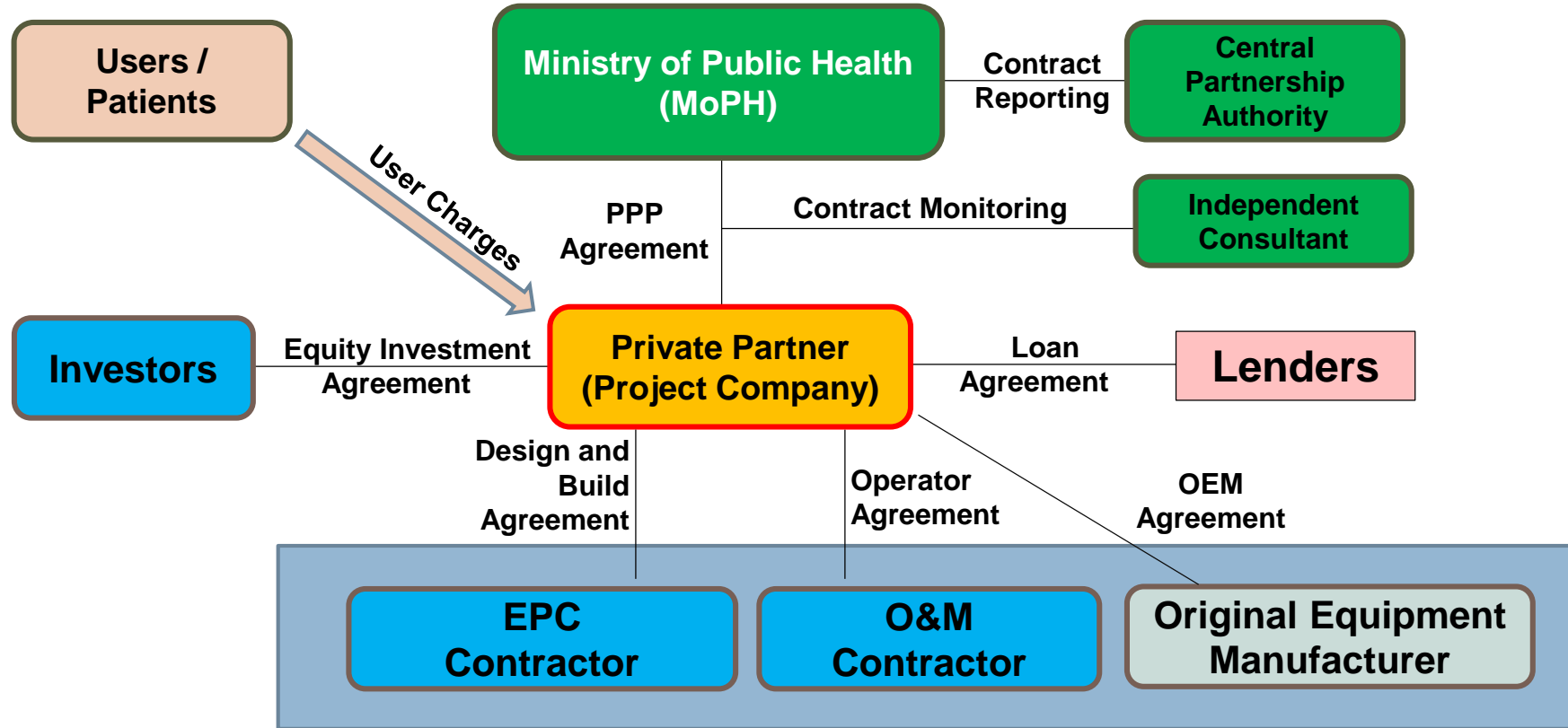
Ibni Sina Hospital

- The **proposed land for construction**, owned by Ministry of Public Health (MoPH) is approximately **1,500 square feet**. MoPH has allocated approximately 450 square feet to construct a hospital waiting area which will be shared with the diagnostic centre for the waiting and billing area of the Diagnostic Centre.



Scope of the Project

Broad PPP Structure for the Project



Minimum Development Requirements

- **Building Infrastructure** – 3 storey building plus basement MRI facility
- **1 CT-Scan 128 Slice** – 128 Slice for routine and also high and complex examination with fully automated contrast injector and install all software including Cardiac and Angiography
- **1 MRI Machine** - 1.5 Tesla closed core
- **1 X-Ray Machine** – Digital 500 mA mobile tube

Minimum Development Requirements

- **1 X-Ray Machine (Portable)** – Digital 150mA or more
- **1 Ultrasound** - ECHO with colour, spectral and power Doppler and also both PW and CW special cardiac package must be installed
- **1 Ultrasound** - Portable gray scale, small 5kg with trolley
- **1 ECG Machine** – Brand new

Minimum Development Requirements

□ **Blood and Urine Testing**

- Biochemistry
- Immunology
- Microbiology
- Haematology
- Clinical Pathology
- Immunology
- Serology
- Molecular
- Histopathology

□ **Cardiac Stress Testing**

□ **Pulmonary Function Testing**

Minimum Manpower Requirements

- Head of DC/CEO – 1 person
- Qualified Doctor (Specialist in Radiology) – 1 person
- Qualified Doctor (Eco & Doppler) – 1 person
- Lab Director (Histopathologist) – 1 person
- Senior Lab Technicians - 3 persons
- Lab Technicians – 4 persons
- MRI Technician – 2 persons

Minimum Manpower Requirements

- CT Scan Technician – 2 persons
- X-Ray Technician – 3 persons
- Ultrasound Technician – 1 person
- ECG Technician – 2 persons
- Biomedical Expert – 1 person
- Qualified Nurse – 5 persons
- Operation and Admin Staff – 10 persons

Minimum Service Requirements

- To be provided under PPP contract according to service KPIs

Key Roles and Responsibilities: Ministry of Public Health

- Lay a broad concept and vision for the project
- Handover land free of encumbrances to the private partner
- Remain as ultimate land and asset owner
- License the facility
- Provide enabling infrastructure to supply necessary services
- Cease the provision of diagnostic services at Ibni Sina Hospital
- Issue an order for referrals from Ibni Sina Hospital
- Contract monitoring and enforcement

Key Roles and Responsibilities: Private Partner

- Design and configure the project, based on MoPH concept
- Obtain approvals related to implementation of the project
- Achieve financial close
- Pay security deposit
- Undertake construction and development of project facilities
- Obtain and maintain insurance for the project facilities
- Responsible for O&M of the facilities with their own resources including deployment of medical, technical and other personnel

Key Roles and Responsibilities: Private Partner

- Ensure services are operational during the operating period
- Pay for infrastructure services facilitated by the government party
- Charge user fees based on the provisions of the PPP contract
- Comply with all provisions of the PPP contract
- Comply with the relevant laws, regulations and applicable norms
- Obtain international accreditation as specified in the PPP contract
- Handover a functional diagnostic centre back to the MoPH after expiry of contract period



Pre-qualification Criteria

Legal Criteria

- Single business Applicant / Consortium (**not more than 5 (five) Members**)
- Consortium: **Lead Member** will hold **at least 26% equity** in the Project Company, will be the largest shareholder
- Each **Non-Lead Member** will hold **at least 10% equity** shareholding in the Project Company

Financial Criteria

- **Applicant (Consortium) to meet Financial Criteria based on**
 - ▣ **Pro-rate of proposed shareholdings (Consortium)**
 - or
 - ▣ **Nomination of a Financial Nominee (Single Entity Applicant or Consortium)**

Financial Criteria

- In case of Applicant to meet the Requirements, each consortium member's financial capacity considered based on the pro-rata of its proposed shareholding in the consortium
- In Case of Financial Nominee, one of the consortium member (or Single Entity Applicant)
 - ▣ Must have had **net-worth (assets minus liabilities) of at least USD 1.2 million** at the end of each of the last 3 years
 - ▣ Have been a **profitable and a going concern** in at least 1 year of the past 3 years

Financial Criteria

- In case of Applicant to meet the Requirements,
- In Case of Financial Nominee,
 - ▣ Must have had **annual turnover of at least USD 1 million** in the most recent 3 (three) years

OR

- ▣ Be able to demonstrate that it has raised **at least USD 1 million** in third party debt for 1 (one) project in the last 3 (three) years

Financial Criteria

- Additional Requirement for Consortium
 - each Non-Financial Nominee should have a minimum of **USD 100,000 net-worth** at the end of each of the last 3 years

Financial Criteria

- Supporting Documents

-as evidenced by certified copies of audited financial statements or other acceptable documents as contained in Form 5;

- **Form 5**

- Certified copies of audited financial statements for most recent 3 (three) full financial years
- For an Applicant that is unable to provide certified copies of audited financial statements, they shall submit the following: MOF Financial Assessment Report, Notarized Declaration stating net worth and free cash flow, and Application Security.

ELIGIBLE PROJECTS CRITERIA

The Applicant must have developed **at least 1 (one) Eligible Project**

Each Applicant shall be permitted to submit **up to a maximum of 5 (five) Reference Projects** as potential Eligible Projects

Technical Criteria

- An **Eligible Project** involves the **development** and/or **operation** of a diagnostic centre, hospital or any healthcare facility having a minimum of two (2) of the following services:
 - Magnetic Resonance Imaging (MRI),
 - Computerised Tomography (CT) Scan,
 - Echocardiogram,
 - Ultrasound Scan,
 - X-ray,
 - Blood and Urine Testing,
 - Cardiac Stress Testing, and
 - Pulmonary Function Testing

Technical Criteria

development refers to the designing and building of the facility or supply and installation of the equipment whilst

operation refers to the operation and maintenance of the facility

Technical Criteria

- An **Eligible Project** is a project:
 - ▣ that was completed and opened to operations **during the 10 (ten) years** falling prior to and ending on the Prequalification Response Submission Date.
 - ▣ for the case of operation, the Applicant must have operated the facility for **at least 2 years**; and
 - ▣ for which the Applicant or any of its consortium members (for consortium) held **at least a 26% (twenty-six per cent) equity shareholding** in the relevant special purpose vehicle, joint venture company, partnership or other corporation or business organisation



Shortlisting Criteria and Process

Shortlisting Criteria

- Shortlisting Criteria "A" – number of Eligible Projects
 - ▣ Awarded **5 (five) marks** for each Eligible Project submitted

- Shortlisting Criteria "B" – Standalone Diagnostic Centre
 - ▣ Awarded **additional 3 (three) marks** for each Eligible Project submitted by the Pre-qualified Applicant that is a Standalone Diagnostic Centre

Shortlisting Criteria

- Shortlisting Criteria "C" – Services
 - ▣ Awarded **additional 2 (two) marks** for each Eligible Project submitted by the Pre-qualified Applicant that **provides both MRI and Blood & Urine Testing services**

- Shortlisting Criteria "D" – Operations
 - ▣ Awarded **additional 1 (one) mark** for each Eligible Project submitted by the Pre-qualified Applicant that **is still in operation.**

Shortlisting Criteria

- Shortlisting Criteria “E” – PPP Projects
 - Awarded **additional 7 (seven) marks** for each Eligible Project submitted by the Pre-qualified Applicant that was implemented **on a PPP basis** (including design, build, financing and operation and maintenance responsibility).

- Shortlisting Criteria “F” – Jurisdiction (Afghanistan)
 - Awarded **additional 5 (five) marks** if any of the Eligible Projects submitted by the Pre-qualified Applicant were located in Afghanistan.

- Shortlisting Criteria “G” – Jurisdiction (Multiple Countries)
 - Awarded **additional 5 (five) marks** if the Eligible Projects submitted by the Pre-qualified Applicant were located **in more than one jurisdiction (country)**.

Shortlisting Process

Maximum allowed number of referral projects

- **One Eligible Project** may meet multiple Shortlisting Criteria.
- Applicants are encouraged to submit the maximum allowed number of Reference Projects (**being up to 5 (five) Reference Projects**) for the purposes of satisfying the Eligible Projects Criteria and Shortlisting Criteria "A" to "G"

Shortlisting Process

- Pre-qualified applicants shall be ranked on the basis of their shortlisting scores and the **6 (six) highest ranked** pre-qualified applicants shall be shortlisted to submit a proposal in response to the RFP as the "shortlisted bidders".
- **In the event of a tie** in the shortlisting scores of 2 (two) or more pre-qualified applicants, the sum of the reference project total project cost of all eligible projects submitted by each of the tied pre-qualified applicants shall be calculated and the tied pre-qualified applicants with **the higher aggregate reference project total project cost shall be ranked higher.**

PREQUALIFICATION RESPONSE CHECKLIST

There are 10 forms with the RFQ document that Applicants need to fill up completely.

There is an additional form that provides template Bank Guarantee to be provided if the Applicant does not provide its audited financial statements.

Please let us know if you have any questions about any of the forms

Form No.	Form Description
1	Prequalification Document Submission Identification Sheet
2	Letter of Application including all required enclosures:
3	Particulars of Applicant including all required attachments
4	Particulars of Eligible Projects including all required attachments
5	Particulars of Financial Capability including all required attachments
6	Letter of Authorisation for Lead Member of Consortium
7	Authorisation to a representative
8	Certificate of Compliance
9	Certificate by Affiliate of Applicant or Consortium Member of Willingness to Participate including all required attachments
10	Prequalification Response Checklist
11	Form of Bank Guarantee



Indicative Timetable

Indicative Timetable

Activities	Date
Prequalification Notice Re-issued	7 th March 2020
Pre-application meeting	16 th March 2020
End of period for questions or requests for information (see clause 3.2 of Part D)	14 days before the Submission Date for the Prequalification Response [in accordance with clause 3.2 of Part D]
Deadline for Entity to respond to any questions or requests for information (see clause 3.2) of Part D	7 days before the Submission Date for the Prequalification Response [in accordance with clause 3.2 of Part D]
Prequalification Responses Submission Date	6 th April 2020
Formal notification of prequalified Applicants	27 th April 2020
Expected date for issue of RFP	4 th May 2020



Filling up the Forms
Forms with Dummy.docx

Thank You

Entity's Contact Person:

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